

# FALL NEWSLETTER

Experienced RE/MAX Realtors  
Don & Dorothy Sawler  
www.sawler.com



## Market Update

Is it a good time to sell? While the pace of real estate sales activity has slowed somewhat from the record setting levels of recent years, it is still considered a 'sellers market' especially properties that are located in desired locations and showing well. With Fall upon us, it is a good time to sell with inventories of homes listed for sale continuing at a lower than normal level. If you would like information on recent market activity in your area please call us. We are pleased to provide a complimentary market evaluation of your home.

## Considering a Condo?

Over the years, we have had the opportunity to gain valuable knowledge about NEW and EXISTING CONDO DEVELOPMENT.

We are familiar with the condo market in all areas of Metro and can assist in choosing the best location for you! Many condo buyers are 'first timers'; we understand this is a big decision. We'd be glad to share our expertise and industry knowledge; providing you with an up to date value of your present home and show you condos presently for sale. Most condo developments welcome you to have your own Realtor, and your own representation.

## Home Cooking

### Squash Bisque

- Approx 2lbs butternut squash
- 2 tbsp. of butter or margarine
- 2 carrots, chopped
- 1 large onion, chopped
- 2 stalks celery, finely chopped
- 2 potatoes, peeled and cubed
- 6 cups chicken broth
- 1 tsp. of curry
- Pinch of nutmeg, ginger, salt & pepper
- Sour cream for garnish

Note: have your grocer 'cube' your squash  
Melt butter or margarine; add carrots, onion and celery...sauté until soft...stir the squash & potatoes in pot...add stock. Bring to boil... Reduce heat & simmer...partly covered approx. 1hr...Add curry, nutmeg, ginger. Puree in blender (in batches) Return to pot. Add more stock if needed. Serve with hot dollop of sour cream. *This is a wonderful soup, Enjoy!*



## Community Events...

Dartmouth General Hospital Holly Tree Bazaar: Nov. 19th 9:00-1:00pm [www.dghfoundation.ca](http://www.dghfoundation.ca)  
Festival of Trees (Nova Scotia Hospital): Nov 16-28th [www.festivaloftrees.ns.ca](http://www.festivaloftrees.ns.ca)



## Fall Gardening Tip

One of the best things about winter for me, is thinking about the spring bulbs I've planted in the fall, and anticipating their spring showing. This year while your picking out bulbs at the garden centre, take an extra plastic tag or bulb marker that the growers supply (usually hanging with the bulbs and have a photo of the bulbs in bloom). Use one in the garden to mark where you've planted the bulbs. The spare one I use as a fridge magnet! Pick up a roll of magnet tape at a photo supply store. Cut a piece of tape about 2 inches long and attach to the back of the bulb tag. It's as easy as that. Now you have some very attractive fridge magnets to add to your collection, as well as a reminder of the beauty you have planted for the spring. Use the magnets to post your southern trip itinerary on the fridge; very therapeutic! -The Plant Guy  
Kevin Richardson 880-GROW



## Home Staging

Many factors play a role in the sale of your home. One important factor which is often overlooked is the interior and exterior preparation, more commonly known as Homestaging. While photos of Grandma and Grampa, and the years of teapot collecting have sentimental value to you, potential buyers need to visualize the house as their new home, with their personal possessions. Potential buyers need to see beyond your treasures – to the hardwood floors, the moldings, the trimwork, the mantel, and the space itself. Homestaging can both increase the sale price of your home, and decrease the time it is on the market. Shelley Clee, Refined Designs Interior Decorating 461-8432.

## Welcome!

It is a great time of year to enjoy the beautiful Fall weather, outdoor activities and spending time with family and friends. This newsletter is to introduce ourselves and let you know we are pleased to help, provide advice or professional assistance in real estate matters.

### Our Philosophy:

We are experienced and competent Realtors. We conduct our business in a quiet and caring manner. Our goal is that you, the client, are totally satisfied at the completion of any transaction with us.

If you would like an up to date opinion on the value of your home, contact us at 499-8100 or e-mail [homes@sawler.com](mailto:homes@sawler.com)

We can meet at your home or at our office. All inquiries are treated in a confidential manner.

RE/MAX nova

Don&Dorothy Sawler

Office: 902-468-3400

Home: 902-469-2251

Cel: 902-499-8100

Fax: 902-469-2755

Web: [www.sawler.com](http://www.sawler.com)

[homes@sawler.com](mailto:homes@sawler.com)